

JANUARY 2018

FREE

PENINSULA

Living & visiting on the Mornington Peninsula

Essence

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PILOT REAL ESTATE

From the smallest of beginnings back in 2011 Luke Woollard established Pilot Real Estate in Dava Drive, Mornington. With a staff of just four, Pilot Real Estate now manage an impressive 650 body corporate units with an insured value of more than \$204,000,000. Pilot Real Estate this year alone has contracted more than 150 peninsula based trades people and suppliers to carry out \$1,000,000 of organised works for home services to their extensive list of body corporate customers

Pilot Real Estate is the little agency that can. With highlights for 2017 including total sales for all residential and commercial property totalling just under \$7,000,000, the agency also set an area sales record with 12 Carnoustie Grove, Mornington earlier in the year.

“We are not a volume agency.” Director Luke Woollard explains. “We instead specialise in client satisfaction. Our sales service includes

getting your property sale-ready by using our extensive network of tradespeople. We also have fantastic associations with more than 100 Mornington Peninsula builders to create win-win outcomes for home sellers”.

This year Pilot Real Estate also launched their ‘Bank Of Awesome’ community grants programme, with the first \$500 recipient being the Mornington Community Garden. The grant was used to assist in the purchase of a solar hot water system.

“We were very pleased to help the community garden with this grant. I believe that the garden is important as it gets senior community members out and about which is good for their wellbeing. We are now putting a shout out for the next \$500 Bank Of Awesome grant recipient which will be announced on 15th February.”

In addition to their local grants, Pilot Real Estate also created the



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Agents Of Mercy campaign which has now raised over \$3100 to build houses for the poor in the Philippines.

To find out more about Pilot Real Estate and their Bank Of Awesome community grants contact them at Shop 2/1 Hoylake Grove, Mornington or phone on 5976 1273. The company also use an extensive social media platform to promote all their trades people and services, and through Instagram are always showcasing the peninsula at its finest.

[instagram.com/pilotrealestate/](https://www.instagram.com/pilotrealestate/)
www.facebook.com/thepilots/
www.pilotrealestate.com.au



PILOT[®]

* Sales
 * Owners Corporation

Celebrating 7 years in Mornington



650 body corporate units managed
 PILOT employs 4 staff members directly
 We support more than 150 tradespeople and suppliers
 \$1,000,000 in works carried out in 2017
 \$6,929,000 total value for residential and commercial sales in 2017
 Average 4.9/5 star rating (source: ratemyagent.com.au)



[instagram.com/pilotrealestate/](https://www.instagram.com/pilotrealestate/)



www.facebook.com/thepilots/

Shop 2, 1 Hoylake Grove, Mornington

www.pilotrealestate.com.au

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